INTELLIGENT FORESIGHT
Sharpening the focus to achieve the vision
Nestled between the five-year anniversary of our current administration and the 15th anniversary of the College’s affiliation with The Pennsylvania State University, the 2003-04 academic year seemed a perfect year for clarifying the vision for the future of Pennsylvania College of Technology.

The process of sharpening our focus began with a comprehensive review of accomplishments to remind us of what we have done well in the recent past. It continued with an open, honest look at the challenges that are before us. Based upon our history and our hopes for the future, a clear picture emerged of what we believe Penn College is today and what it can be tomorrow.

To get from here to there does not require a major change in direction, but rather a pointed and precise plan to ensure that what is good now becomes even better. That plan is the crux of the Strategic Vision for 2004-09, outlined on the pages that follow.

The accomplishments of students, alumni, faculty and staff depicted in this Annual Report inspire confidence in our ability to achieve a distinct vision for our future. With intelligent foresight and the continued commitment of our loyal friends and supporters, we will achieve this vision – and even more – in the days to come.

It is my pleasure to share our recent history and our vision for tomorrow with you in this 2003-04 Annual Report.

Davie Jane Gilmour, Ph.D.
President

For a look back over the last five years, see an online video report entitled A Five-Year Review 1998-2003 at www.pct.edu/5year.
In April 2004, the Board of Directors approved the Strategic Vision for 2004-09, which was endorsed earlier by College Council and the Corporate Advisory Board. The aggressive, measurable plan focuses on 12 goals that will mark the institution’s path over the next five years.

### 1. Determine the optimal size for Penn College to allow quality, mission and vision to flourish.

Recent, steady growth culminated with a record high enrollment of 6,259 in 2003. Now is the right time to ask: How much enrollment growth can the College manage while maintaining the culture, environment and quality of education that make it special? The administration will explore opportunities and challenges of continued growth and establish future enrollment goals that are consistent with the College mission.

### 2. Improve retention rates, graduation rates and consistently achieve a 95-percent positive placement.

A student-centered learning environment is central to achieving “degrees that work.” Because Penn College offers general admission to all graduates of accredited secondary schools and GED recipients, it is important to make the best use of resources to help students succeed.

### 3. Implement a comprehensive outcomes-assessment plan.

A self-study, which was a component of reaccreditation from the Commission on Higher Education of the Middle States Association of Colleges and Schools, identified a need to implement a formal outcomes-assessment program in all academic programs and related services. That work began within Academic Affairs and Student Affairs, focusing on specific majors and services. The next step is the formulation of an institutional outcomes-assessment plan that will consistently measure results to ensure continued viability.

### 4. Expand faculty/programmatic involvement with professional and educational associations, business and industry.

Throughout its history, the College has maintained committed partnerships with business and industry to ensure that what students learn in the classroom is consistent with workplace needs. The academic schools will seek to expand opportunities to connect students and future employers in ways that enhance the educational experience, including work-based learning experiences, equipment donations, student scholarships and professional endorsements.

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5. Increase the number of accredited and certified majors. Program accreditations and certifications enhance the value of academic degrees and provide more opportunities for advancement in the workplace. In 2003-04, 42 academic majors were accredited or certified by professional organizations. Plans are to explore opportunities in other areas and achieve professional citations for as many majors as possible.

6. Add work-based experiences to a broader set of majors. In 2003-04, 34 academic majors required some form of work-based experience, such as cooperative education and internships. These experiences – which give students the opportunity to gain skills in the workplace, earn academic credit and, in some instances, earn a paycheck while they learn – will be made available to as many students as possible over the next five years.

7. Implement the 2004-09 Site and Facilities Master Plan. (See photographs on pages 4-5.) Completion of the Klump Academic Center renovation is anticipated by the end of 2004. The circa-1913 Academic Center will have a new entrance, roof, HVAC system, fire-alarm and sprinkler system, and a refurbished exterior. New classrooms and faculty offices will result from the conversion of offices that were relocated to the Student and Administrative Services Center. It will be a center that is truly focused on academics.

In 2005, the focus will shift to the construction of the new Roger and Peggy Madigan Library on the southwest corner of the main entrance. The construction project will be completed in the 2006-07 academic year.

8. Increase the percentage of out-of-state enrollees to 15 percent of the student population. In 2003-04, out-of-state enrollment grew to 7.4 percent. With continued direct recruiting efforts in neighboring states and enhanced marketing outreach nationwide, the goal is to double out-of-state enrollment by 2009.

The master plan also calls for the administration to index on-campus housing capacity to enrollment, using a standard of 25 to 30 percent of the enrollment total. The 1,442 beds now available represent 23 percent of the fall 2003 enrollment (6,259). Over the five-year life of the plan, enrollment is projected to grow at annual rates ranging from .73 percent to 2.54 percent.

For the first time in its history, the College has the ability to add facilities – including additional student housing – without acquiring additional property. Even if the College opts to build more student housing to keep pace with rising enrollment, there is sufficient space for additional housing construction at the west end of the 112-acre main campus, near the College West and Rose Street Apartments.
9. **Double the use of College facilities during the summer months.** Summer events bring a wide variety of visitors to the campus. Increased use of facilities over the summer months will expose greater numbers of people to the beauty and friendliness of the campus and enhance the institution’s marketing and outreach efforts.

10. **Increase the number of scholarships by 25 percent while also increasing the average award.** In 2003-04, Penn College and its Foundation offered 441 institutional scholarships, worth more than $281,000, to 190 students. The value of student scholarships goes far beyond the dollar amount shown. In many cases, the awards made the difference between a student having the ability to complete a program of study or not. Increasing the number and average award of scholarships will make education more accessible to greater numbers of deserving individuals.

11. **Generate $5 million in annual contributions.** Penn College and its Foundation raised $2,127,763 in cash and in-kind gifts in 2003-04. By 2009, the goal is to raise $5 million per year in gifts and donations through the efforts of the College and the Foundation.

12. **Assess the work processes and staffing levels in all areas of the College.** Technology has changed – and continues to change – the world of work. Given its status as a premier technical college, Penn College must employ every technology possible to be efficient and effective. A comprehensive assessment of each work area across campus will include a review of department processes and staff functions to ensure quality, service, efficiency and effectiveness across the board.

The future holds many opportunities and challenges. The actions of the people of Penn College will determine how well the institution is able to meet challenges and take advantage of opportunities to advance and remain viable in an ever-changing world.

In sharing the Strategic Vision with College employees, the President urged that each person take seriously the challenges and opportunities facing the College and put forth his/her best effort to cooperate and participate in the realization of the institution’s vision.
Work began in summer 2003 on a two-year, $9 million project to renovate the most historic building – and one of the most heavily used classroom facilities – on the campus. With a message of “temporary inconvenience, permanent improvement,” the administration asked for patience from displaced faculty, staff and students while maintaining classes in the building throughout the renovation, which will create “intelligent,” high-technology classrooms while preserving a sense of campus history.

A former manufacturing plant found new life as a part of the campus with the dedication of College Avenue Labs in August 2003. Formerly HON Industries Inc., the facility was acquired through a gift-purchase agreement that resulted in the College receiving the property (then valued at $3.4 million) for $750,000. A $7.3 million renovation converted the site into world-class instructional space for Collision Repair, Automated Manufacturing and Civil Engineering/Surveying majors.
ROSE STREET APARTMENTS

The August 2003 opening of Rose Street Apartments, celebrated by Dr. Gilmour and Dr. Dunham with Wendy L. Frew, president of the Residence Hall Association (below), increased on-campus housing to accommodate 1,400 students, just in time for the start of the fall semester. Students filled the new apartments and other on-campus residences to capacity. Rose Street Apartments include two four-story complexes, built at a cost of $11.9 million, to house 370 students.

ROGER AND PEGGY MADIGAN LIBRARY

Murray Associates Architects of Harrisburg was selected in December 2003 to design the new Roger and Peggy Madigan Library, to be located on the southwest corner of the main entrance. Initial plans for the facility, which will seat 900 students in 104,000 square feet, were revealed to the Board of Directors in June. Features include a patio and outdoor reading areas, classrooms, study and reading rooms, an art gallery and café – and wireless Internet technology. The library will honor the state senator and his late wife, who have been longtime supporters of the College. Sen. Madigan, who serves as a member of the Board of Directors, was applauded by his fellow directors. Funding for the facility will include $7 million in state capital budget redevelopment assistance.
HIGHLIGHTS

A record 6,259 students enrolled in Fall 2003. The largest enrollment in the institution’s history represented a 4.9-percent increase over the previous year. Enrollment in bachelor-degree majors increased by 5.5 percent to 2,183 – representing 35 percent of the total enrollment. Out-of-state enrollment rose 10.2 percent to 433 students; the majority of out-of-state students came from New Jersey (135), New York (113), Maryland (64), Virginia (32), Connecticut (21) and Ohio (12).

The Board of Directors approved a two-year contract extension with the union representing faculty, librarians and counselors in February 2004. The agreement calls for salary increases of 4 percent in 2005-06 and 4.5 percent in 2006-07. Beginning in 2006-07, retirees with 25 years of service will be eligible for continued health-insurance coverage.

AWARDS & ACHIEVEMENTS

MaTech (Machining Technologies) Inc., a Maryland company that employs Penn College graduates and interns, received the Mentorship Award. The award, presented during summer commencement, recognizes alumni and businesses that have made significant or ongoing contributions to the education and development of Penn College students. Accepting on behalf of MaTech were Daniel A. Seman (left), who graduated from Penn College in 2002 with a bachelor’s degree in Manufacturing Engineering Technology, and his father, Dan, who is the firm’s vice president.

Brian J. Firkal, 27, a 1996 Graphic Communications graduate who went on to become a printing instructor at Lehigh Career and Technical Center, died in September 2003 while rescuing a swimmer at Ocean City, Md. His widow, Jane, accepted the Alumni Citizenship/Humanitarian Award in his honor at December commencement ceremonies.

Distinguished Staff Awards were presented to Charles A. Kern, heating, ventilation and air conditioning supervisor; Lisa J. Caputo, secretary to the assistant dean of construction and design technologies; and Michael H. Miller, horticulturist/motor pool leadperson.

Part-Time Teaching Excellence Awards were presented to Carole Zarzyczny, medical terminology; and Jill M. Thomas, mathematics.
Excellence in Teaching Awards were presented to Dr. Joseph E. LeBlanc, instructor, physics; and Mary Jo Saxe, associate professor, dental hygiene.

Distinguished Alumnus Award was presented to Jeffrey L. Erdly, president and co-founder of Masonry Preservations Services Inc., a specialty building facade repair contractor in Berwick. Erdly graduated with honors from Williamsport Area Community College in 1972 with a certificate in Engineering Drafting.

Alumni Achievement Awards were presented to Hilary P. Anstead English and Richard K. English, both May 2000 graduates. Hilary earned an associate’s degree in Advertising Art and is the owner of Hillustration Studios in Allentown. Her husband earned a bachelor’s degree in Graphic Design and is a Web-marketing specialist with the Allentown firm of Klunk and Millan Advertising.

A team of four students representing the Penn College Construction Association took first place at the International Builders’ Show, sponsored by the National Association of Home Builders. Team adviser Richard L. Druckenmiller, the College’s 2003 Master Teacher, also was named “outstanding educator” at the competition.

Nine Penn College students placed first in the Pennsylvania SkillsUSA-VICA Conference, making them eligible to complete in the 40th annual SkillsUSA-VICA National Leadership Conference in Kansas City, Mo. In the national competition, Matthew R. Smith, of Hampstead, Md., brought home a silver medal in the Diesel Equipment Technology category. SkillsUSA-VICA serves 250,000 students and professionals in technical, skilled, health and service occupations.

Six Phi Beta Lambda members placed first in statewide competition for PBL, the postsecondary division of the Future Business Leaders of America. Student Alexander Kantor was elected president of the state association.

In their first time at the competition, a four-person team of Construction Management students placed second at the Associated Builders and Contractors Inc. national convention in Honolulu. The team was one point shy of defeating returning champion Colorado State University in the Project Management-Scheduling competition and was second only to the University of Central Florida, Orlando, in the Safety category.

Forest Technology students “logged” a second-place finish in the Mid-Atlantic Woodsman Meet held at the College’s Earth Science Center. Penn State Mont Alto finished first. Penn College students earned nine first-place medals in the competition, which featured teams from Pennsylvania, Maryland, Virginia and North Carolina. A first-time reunion of all forestry alumni was held in conjunction with the regional meet.

Student Wildcats of Robotic Design (S.W.O.R.D.), 28 students under the tutelage of faculty member David Probst, finished fourth in the inaugural collegiate-level national BattleBot competition. Students competed against 14 teams from across the United States, including Massachusetts Institute of Technology and California Institute of Technology.

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Forest Technology student Justin Snyder finished fourth in the 2003 **National Collegiate Game of Logging** competition, competing against 15 other students from seven colleges. The competition focuses on safe and productive timber-harvesting techniques.

Fifty students were inducted into the campus chapter of **Alpha Chi**, a national honor society for baccalaureate-degree students. Membership is limited to the top 10 percent of an institution’s junior and senior classes. Nearly 120 students were inducted into **Phi Theta Kappa**, an international honor society for associate-degree students with a grade-point average of 3.5 or better.

### ACTIVITIES & PROGRAMS

**Floral Design Show** featuring the artistry of four alumni designers – Michael Hasco, Jason Narber, Sharon Hostelley and Karen Ruhl – grossed more than $4,000 to benefit student scholarships.

**Distinguished Visiting Chef Series** in Spring 2004 featured Dominique Filoni *(right)*, executive chef and owner of Savona in Gulph Mills, along with the restaurant’s chef de cuisine, Andrew Masciangelo, a 1997 graduate of the Culinary Arts program. The Fall 2003 Distinguished Visiting Chef was Greg Gable, executive chef at The Restaurant at Doneckers, Ephrata. Gable previously worked at the renowned Le Bec-Fin in Philadelphia.

Former space shuttle astronaut Dr. Guion S. Bluford Jr. was guest speaker at an **Aviation Celebration** commemorating 100 years of flight and 70 years of aviation education at the College. The event for alumni, prospective students and the public was held at the Lumley Aviation Center.

The **Green Building Fair** attracted 19 exhibitors of environmentally friendly products and services.

A new **Surgical Technology** associate-degree major was introduced in the School of Health Sciences.

The **Physician Assistant** program entered into an agreement with Nova Southeastern University to provide students in good standing the opportunity to apply for entrance into the university’s master’s program in the fall of the senior year. The class of 2003 physician assistants achieved a perfect pass rate on national certification exams; in the past six years, graduates have achieved 100-percent job placement within six months of graduation.

The **Dental Hygiene** class of 2003 achieved a 100-percent pass rate on boards when all 23 graduating students passed their National Board Dental Hygiene Examination.
Five Electric Power Generation Technology students and instructor David C. Johnson took part in a five-hour technical tour of Hoover Dam, led by the facility’s chief project engineer, when the group attended the Electrical Generating Systems Association On-Site Power School in Las Vegas.

The rising demand for computer information technology skills in the workforce led to a major revision of the Information Technology bachelor- and associate-degree majors. Approved were five emphasis areas in the associate’s degree: CISCO technology, information technology technician, network technology, technical support technology and Web and applications technology. Four emphasis areas were announced in the bachelor’s degree: network specialist, IT security specialist, technical support specialist and Web and applications development.

Culinary Extravaganza, hosted by the School of Hospitality, supported the William Butler Lecture Series. Local restaurants provided food items to maximize the endowment in honor of the late dean of the school.

Two students from the School of Hospitality, Kimberly A. Donahey and Laura L. Kline, were honored in the “Salute to Excellence” sponsored by the National Restaurant Association and its Educational Foundation.

The School of Industrial and Engineering Technologies hosted high-school welding teachers from around the state for a weeklong workshop to help faculty better prepare high-school students for the demands of higher education and the workforce. Lincoln Electric and the state Department of Education’s Bureau of Career and Technical Education were partners in the event.

The success of Penn College graduates in the workforce gained national exposure when the Knight-Ridder/Tribune Business News wire (which includes the Harrisburg Patriot-News and the Miami Herald) published an article about the college based on a School of Industrial & Engineering Technologies tour by delegates of the Technology Council of Central Pennsylvania.

ACCREDITATIONS & ENDORSEMENTS

The bachelor-degree Nursing and certificate Practical Nursing majors received full accreditation from the National League for Nursing Accreditation Commission, joining the associate-degree major, which has been fully accredited since 1993.

Health Information Technology major was awarded full accreditation by the Commission on Accreditation of Allied Health Education Programs, in collaboration with the Council on Accreditation of the American Health Information Management Association.

The Board of Examiners of the Certified Financial Planner Board of Standards Inc. renewed Penn College’s registration of a bachelor-degree minor and competency credential in Financial Planning for the next five years. The CFP certification is the most widely recognized financial-planning designation.

Four automotive programs – Automotive Technology, Automotive Technology/Ford ASSET, Automotive Technology/Toyota and Collision Repair – were recertified for five years by the National Automotive Technicians Education Foundation.

Heavy Construction Equipment Technology: Technician Emphasis completed the Associated Equipment Dealers on-site accreditation review.

Diesel Technology completed the National Automotive Technicians Education Foundation accreditation.

Electronics Technology and the Cisco Network Academy Program partnered in Fall 2004 to offer Cisco Certified Network Administrator and Cisco Certified Network Professional instruction.

The first on-site accreditation visit for Paramedic Technology transitioned the program into full accreditation from the Commission on Accreditation of Allied Health Education programs.
ATHLETIC ACHIEVEMENTS

Wildcats claimed state championships in golf, men’s cross country, women’s bowling and co-ed team tennis. The golfers achieved a perfect 45-0 record. Sophomore Matt Haile captured the individual state title, and Coach Chet Schuman was named coach of the year. In men’s cross country (22-16), sophomore Paul Merces won the individual state title, and Coach Mike Paulhamus was named coach of the year. Tennis team coach Charlie Baum also earned coach of the year honors.

Wildcat archery team finished second in the nation and first in the eastern regional competition. Both the men and women archers edged out James Madison to earn the regional titles, but were defeated by Texas A&M in the nationals. Ryan Romberger won the male compound title in the U.S. Collegiate Outdoor Championships and earned his second all-American honor. Other all-Americans were Ryan Benny and Michele Wright.

WORKFORCE DEVELOPMENT

A name change was announced for the noncredit training arm of the College, formerly known as the Technology Transfer Center. A new name, Workforce Development and Continuing Education, was selected to reflect a focus on workplace learning and improving human performance. Over 15 years of providing noncredit education, Penn College has served more than 60,000 clients and hundreds of companies statewide.

The College partnered with 16 CareerLinks and one Education Council to provide basic computer training to more than 1,400 low-income residents across a 16-county area of Pennsylvania. The program was supported by $500,000 in funds from the state Department of Community and Economic Development’s “Digital Divide” initiative.

In an effort to resolve a critical nursing shortage in the Northern Tier, the College sought approval from the Pennsylvania State Board of Nursing to offer a noncredit Practical Nursing program at the North Campus. The 12-month program would include clinical experiences at Soldiers and Sailors Memorial Hospital and the Green Home in Wellsboro. Upon completion, students will be eligible to take the Practical Nursing National Council Licensure Exam for full licensure.

Penn College saluted Ben Franklin Technology Partners for nearly $1 million worth of funding support it has provided to the College’s plastics-related initiatives, including the Plastics Manufacturing Center, over nearly two decades. Penn College has awarded more than 230 bachelor’s and associate’s degrees in the field of plastics, provided product- and process-development assistance to more than 200 companies and hosted noncredit training seminars and workshops for more than 500 companies.

A $40,000 grant from the Ben Franklin Technology Partners of Central and Northern Pennsylvania was announced to further develop a Factory-Built Housing Center at Penn College to train employees to build modular, manufactured and panelized homes. The grant was matched with contributions from industry stakeholders including the Modular Building Systems Association in Harrisburg and the Pennsylvania Manufactured Housing Association.

The North Campus hosted the second annual Northern Tier Business Adventure, giving students in grades 9-10 the opportunity to gain hands-on experience to learn about the workings of the free-enterprise system, based on the award-winning Pennsylvania Free Enterprise Week. The program made available more than 100 scholarships to cover costs for interested students.

Pennsylvania Departments of Community and Economic Development and Labor and Industry announced $3.4 million in 2+2+2 educational program grants and community College Services Expansion Grants to fund 21 workforce-development projects statewide, including two awards to Penn College. A $300,000 award was provided to work with secondary-school partners in five area counties on integrating information-technology skills into high schools to prepare students for success in associate- and bachelor-degree-level programs. A $100,000 award was given to initiate an advanced manufacturing and opto-electronics program.
College Town

“College Town” has become a familiar phrase in the local community. Local government and business leaders, led by the Williamsport-Lycoming Chamber of Commerce and the Williamsport Merchants and Business Association, have joined together to spread the word about the positive connections between local colleges and the community. A number of these connections are noted here.

A Student of the Month program was initiated in Fall 2003 to regularly honor selected college students through newspaper advertising and recognition by Williamsport City Council.

Estimated personal expenses of Penn College students, contributing to the local economy: $13.7 million. This figure is based on a Fall 2003 enrollment of 6,259 and a $2,200-per-student average, used by the Financial Aid Office to estimate students’ personal expenses, recreation, health care and other expenses.

Penn College and Lycoming College students enrolled in marketing-related classes conducted an extensive research project for downtown businesses in Fall 2003. The students presented their findings to Williamsport’s mayor, City Council and merchants. As a result, local leaders continue to explore ways to make the city more student-friendly.

In its first year of off-campus use, the Wildcat Plus Plan resulted in sales of more than $400,000 for neighborhood businesses. Approximately 3,000 students used the debit-card plan to purchase items at Sheetz, Wendy’s, Burger King and 1100 West Café, all within walking distance of the main campus.

Purchasing records indicate that the College spent approximately $13.2 million to buy goods and services locally over a one-year period.

Students of both colleges also participated in Williamsport: Your College Town, Your Design Vision, a program sponsored by the local Chamber of Commerce and Larson Design and designed to gather student input on future planning of the city.
Public radio station WVYA – an affiliate of WVIA-FM that can be heard at 89.7 FM throughout Lycoming County – broadcasts from its new home in the Community Arts Center. Working with WVYA on a Salute to Williamsport series, Dr. Bradley L. Nason, assistant professor, mass communications, earned the Best Radio Public Affairs Program or Series award from the Pennsylvania Association of Broadcasters.

An off-campus housing Web site was launched at www.pct.edu/och to help current and prospective students access information about private housing available in the local community. The site included landlord lists, available properties and helpful information about leases, renter’s insurance, roommates and more.

Estimated off-campus housing expenses of Penn College students living in privately owned housing: $8.1 million. This figure is based on requests from nearly 1,500 students who received assistance from the College in securing off-campus housing and a $5,420-per-year average for room and board, estimated by the Financial Aid Office.

School of Health Sciences and Susquehanna Health System offered the fourth annual Health Careers Camp for students in grades 9-12. With a high demand statewide for qualified health-care workers, the College and the Health System partner to promote opportunities to students in a summer-camp format.

Penn College Police play an important role in local law enforcement. In April, Penn College Police Officer William T. Chubb survived gunshot wounds he received while responding to an off-campus incident on Vine Avenue. The 19-year-old suspect, who did not attend the College, was apprehended within hours of the shooting after an extensive manhunt by a number of area police agencies.

The exterior finish of the police cruiser shown here was designed and painted by Collision Repair students to serve as an “ambassador” vehicle for Penn College Police on campus and in the community.
“supporting wall” to sustain a warm-water pool at the Williamsport YWCA was constructed by Carpentry and Masonry students.

**Dental Hygiene Clinic** hosted Sealant Saturday to provide free dental screenings, sealants and oral-health education to children ages 6-15. Student hygienists and members of the Pennsylvania Dental Hygienists’ Association placed 546 sealants on 129 children at an estimated savings to their families of more than $16,000.

Estimated payroll for more than 2,000 employees, including student workers, was nearly **$37 million**. Wages for employees residing within the City of Williamsport alone reached nearly **$10 million**.

A “supporting wall” to sustain a warm-water pool at the Williamsport YWCA was constructed by Carpentry and Masonry students.

**Construction & Design Technologies** students designed and built a concession stand with wheelchair access for Little League Baseball’s Challenger Division, which offers disabled youngsters the opportunity to participate in the game. Little League, Babe Ruth League, Williamsport YWCA, Jersey Shore Area High School and Habitat for Humanity are among the community organizations assisted by these students in 2003-04.

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**Students in the Principles of Chocolate Works class** showcased their talent in the annual Chocolate House Auction benefiting the Williamsport-Lycoming **Habitat for Humanity**.

Workforce Development & Continuing Education obtained more than **$198,000** worth of funding for eight companies in the **City of Williamsport** to train approximately 693 employees. Another six custom client courses provided training for 45 employees of Williamsport companies. Elsewhere in **Lycoming County**, WDCE obtained more than **$251,600** worth of funding for eight companies in the county training more than 772 employees. Two other custom client courses provided training to 18 employees of Lycoming County companies.
Penn College people who traveled to other nations around the world in 2003-04 found universal similarities, as well as cultural diversity in their experiences.

Dr. Davie Jane Gilmour visited American University of Sharjah in the United Arab Emirates in March as part of a six-member Middle States Commission on Higher Education evaluation team. The team’s peer-to-peer evaluation was conducted to ensure the university met requirements for accreditation. The university, founded in 1997 with only 282 students, enrolls 3,500 students from 60 countries and offers 23 majors focused in arts and sciences, architecture and design, business and management, and engineering.

Dr. Gilmour’s eight days in the Middle East led to a discovery that “students there tend to have the same concerns” as we see in American students – including parking on campus, career preparation and interacting with fellow students in campus organizations and activities. She “felt very safe” traveling in the Arab country and was quite taken by its beauty, history and architecture.

“All of the people we met in the city and country were friendly and warm ... It truly was a wonderful experience.”

As one of only 800 U.S. faculty and professionals chosen for a Fulbright Fellowship in 2003-04, Dr. Daniel J. Doyle, professor of history and past recipient of the Master Teacher Award, spent the Fall 2003 semester in Egypt, teaching students about 17th and 18th century European intellectual history.

“It was a great opportunity to live in another country, particularly a country as rich in history as Egypt, and to be in the Middle East at a time when so much attention is focused on that region of the world,” he said.

The friendly Egyptian nature that Dr. Doyle and his wife, Mary, experienced living in Alexandria, Egypt’s second-largest city and main port, stretched along the Mediterranean Sea, contradicts anti-American Arab stereotypes.

“I went with an open mind, and I’m glad I did,” he said. “Stereotypes hurt that part of the world. People there are wonderful and very helpful. When asked where I was from and I said, ‘America,’ usually the response was that they ‘loved America’ and America was ‘No. 1.’ ”

When Dr. Doyle asked his Egyptian students what they wanted him to convey to their American counterparts, the answer was simple.

“They asked me to stress that Egyptians are a cultured people. When thinking of Egypt, Americans tend to think of pyramids and sand, not the cultural history that existed long after the pyramids. Yes, those sights are amazing, but there is a rich society there today. The country has a long, rich history that extends well beyond the pharaohs to the present.”

With plans to retire from his 38-year career at the College in May, Dr. Doyle says his experiences with the Egyptian people provide a lesson that all Americans can apply outside of the classroom for years to come.

“My hope is that we in the United States could be as welcoming to people who come from outside the United States as the Egyptian people were to my wife and to me.”

Other Around the World Highlights:

Eight Penn College students studied international management and German and participated in independent research projects in a semester-long exchange program at the Wuerzburg University of Applied Sciences in northcentral Bavaria. Management students in the School of Business and Computer Technologies also had the benefit of a week’s primer from Dr. Notger Carl, a banking/finance specialist who teaches at the German university. His visit was part of a faculty exchange with Steven J. Moff, assistant professor of business administration/marketing, who lectured at Wuerzburg during the Study Abroad trip to Germany.

Penn College hosted a group of students from the University of Monterey at Toluca, Mexico, in Summer and Fall 2003. With support from the School of Transportation Technology, the Mexican students participated in the Susquehanna 500, a local road race to raise funds for the American Red Cross.

Three students participated in a two-week study tour to Japan in May.

Dr. Thomas J. Edward Walker, professor, history and the social sciences, was one of 40 academic specialists and policy experts from around the world invited to sit at the Oxford Round Table of the University of Oxford in England in Summer 2004 to discuss international financial and trade-regulation issues.

Dr. Philip H. Henning, associate professor of electrical technology (retired), presented a paper on the development of the College’s unique bachelor-degree major in Building Automation Technology at the international conference of the Chartered Institution of Building Services Engineers and the American Society of Heating, Refrigerating and Air-Conditioning Engineers Inc., held in Edinburgh, Scotland.


Director of the Children’s Learning Center, Karen Woland Payne, took part in a study tour of Reggio Emilia, Italy, known as the home of one of the world’s best infant and preschool education programs. A group of 17 took part in the Early Childhood Education study tour of Italy.

Fifth Annual International Week celebrated cultures from around the world with cuisine, bazaar, movies and contests including an international soccer tournament.

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Director of the Children’s Learning Center, Karen Woland Payne, took part in a study tour of Reggio Emilia, Italy, known as the home of one of the world’s best infant and preschool education programs. A group of 17 took part in the Early Childhood Education study tour of Italy.

Fifth Annual International Week celebrated cultures from around the world with cuisine, bazaar, movies and contests including an international soccer tournament.
State Rep. Brett O. Feese, with Dr. Gilmour and Dr. Dunham, announced a $500,000 state grant to purchase equipment for nine academic programs to help keep programs up-to-date in spite of a reduction in the College’s total allocation from the state for the 2003-04 fiscal year. The College received similar grants in 2002 and 2003.

### 2003-04 Operating Budget

$70,654,803
13.4-percent increase over previous year
6.4-percent increase in tuition and fees for Pennsylvania residents over previous year

### State Appropriation

$13,155,000
*includes debt service and special appropriation*
3.8-percent reduction from previous year

### Tuition & Fees

**Pennsylvania residents:**
- **Tuition per credit hour:** $256 ($14 increase)
- **Tuition & Fees per credit hour:** $298 ($18 increase)
- **Annual Tuition & Fees:** $8,940
  (based on 15 credits per semester)

**Nonresidents:**
- **Tuition per credit hour:** $333 ($18 increase)
- **Tuition & Fees per credit hour:** $375 ($22 increase)
- **Annual Tuition & Fees:** $11,250
  (based on 15 credits per semester)

*Fees include:*
- $12 per-credit-hour computer fee
- $26 per-credit-hour capital fee
- $20 per-credit-hour laboratory instruction fee
- $4 per credit hour student activity fee

### Auxiliary Funds

- **Food Services:** $4,245,930
- **Children’s Learning Center:** $341,570
- **College Store:** $4,365,334
- **Technology Transfer Center/Workforce Development & Continuing Education:** $417,000
- **Student Activities:** $956,546
- **Housing:** $5,415,299

### Unrestricted Funds

- **Unrestricted Scholarships:** $159,000
- **Gifts & Donations:** $200,000
- **Use of College Resources:** $50,631
- **Parking Permit Fund:** $314,255
- **Renewal and Replacement:** $559,364

### Restricted Fund

$7,284,500
*Grants, contracts and restricted donations*

### Debt Service Fund

$7,386,855
*Money received and expended for debt obligations for outstanding bond issues*
Pennsylvania College of Technology and the Penn College Foundation extend sincere appreciation to the following individuals, businesses and organizations for their generous contributions. Large or small, all gifts make a significant impact in promoting the vision of Penn College. Thanks to the generosity and support of these donors, qualified students receive scholarships, educational equipment is purchased, and instructional delivery is enhanced – all for the benefit of our students and the community.

“I have found that among its other benefits, giving liberates the soul of the giver.”

– MAYA ANGELOU

**FOUNDERS CIRCLE**
This category recognizes gifts in the range of $10,000 and above
Alban Tractor Company, Inc.
American Infrastructure / Allan A. Myers
Beckwith Machinery Company
Caterpillar Foundation
Central Atlantic Toyota Distributors, Inc.
Cleveland Brothers Equipment Co., Inc.
David ’65 & Judy Conklin / C & I Boiler Repair, Inc.
Thomas A. & Marilyn H. Frazier
Giles & Ransome, Inc.
H. L. Wiker & Sons, Inc.
H.O. Penn Machinery Company Inc.
Estate of Mildred H. Swartz
Suburban Contractors Association of Pennsylvania, Inc.

**CHAIRMAN’S CIRCLE**
This category recognizes gifts in the range of $5,000 – $9,999
Brubacher Excavating, Inc.
Centex Homes
Central Susquehanna Builders Association
Centre County Community Foundation
Dr. Robert & Mrs. Maureen Dunham
Ford Motor Company
Samuel C. Fry ’40
Davie Jane Gilmour, Ph.D.*
The Greater Harrisburg Foundation
Ivin S. & Virginia D. Bear Fund
Roberto L. Houp Scholarship Fund
Mcnulty-Sheffer People Trust Fund
William & Lorraine Manos / Fairfield Auto Group
Bill & Veronica* Muzic
Penn Detroit Diesel - Allison
Physician Assistant Club – Penn College
Dr. Rick & Mrs. Julie Prough – Russ Trupp Memorial Scholarship Event
John A. & Carol A. Savoy
Linda L. Schultz
SunBank

**1941 CIRCLE**
This category recognizes gifts in the range of $2,500 – $4,999
Altria Corporate Services, Inc.
Arrow International Inc.
The Black & Decker Corporation
John & Karen Blaschak / Fisher Mining Company
Citizens & Northern Bank
Robert G. Feaster ’73 / The Robert Feaster Corporation
First Community Foundation of Pennsylvania
Franklin County Builders Association - Women’s Council
Carol A. Hill* ’98
JDK Management Co.
Kensey Nash Corporation
Dauna L. Liles
M & T Bank
McClarin Plastics, Inc.
Montour Oil Service Company
D. Michael Frye ’73 / Murray Associates Architects, PC
NHE/NAHB Scholarship Foundation, Inc.
North Central Chapter Pennsylvania Motor Truck Association
OSRAM Sylvania Inc.
Pennsylvania Society of Land Surveyors
PPL Electric Utilities Corp.
Toyota Motor Sales U.S.A., Inc.
Washington Penn Plastic Co., Inc.
West Pharmaceutical Services
The Whiting-Turner Contracting Company
Anonymous (one gift)

**PRESIDENT’S CIRCLE**
This category recognizes gifts in the range of $1,000 – $2,499
Abram M. & Dorothy M. Snyder Foundation, Inc.
Allison Crane & Rigging
AmeriHealth Administrators
Alicia S. Andrews*
Blaise Alexander Chevrolet, Inc.
Blue Cross of Northeastern Pennsylvania

Dr. Robert G.* & Mrs. Nancy C.* ’81 Bowers
Brenneman Printing, Inc.
Builders Association of Central Pennsylvania
Cable Services Company Inc.
James D. & Maria C. Casade
The Children’s Fund of Chester County
Jean M. Cunningham
Michael* ’95 & Marsha Cunningham
Delaware Contractors Association
Duboistown Garden Club
Ken & Stephanie Dunside
Franklin County Builders Association
Glenn O. Hawbaker, Inc.
Grace United Church of Christ – Clyde L. & Irene F. Hess
Harper W. Spong Family Scholarship Foundation
Huffman’s Office Equipment Co., Inc.
Jersey Shore State Bank
Jersey Shore Steel Company
Lambert & Tyson Foundation, Inc.
Dr. Jill Landesberg-Boyle* and Mr. Vincent Boyle
Larson Design Group, Inc.
William L. Liscinski ’74
Dr. & Mrs. William J.* Martin
Mattitoki Foundation Pocono Raceway
Dr. Elizabeth L. Meyer*
Jack Minnier ’74
Mr. & Mrs. Ralph Morello
National Association of State Fire Marshals
National Automobile Dealers Charitable Foundation / Eastern District of the Pennsylvania Automotive Association
New Enterprise Stone & Lime Co., Inc.
New York State Fire Marshals
Pennsylvania Concrete Masonry Association
Pennsylvania Education Lenders Association
Birch & Ann Marie Phillips / Phillips Supply House, Inc.
Charline M. Pulizzi / Labels by Pulizzi, Inc.
William M. Reigle ’69

Contributions of more than $110,000 from the Caterpillar Excellence Fund in 2003-04 continue to support diesel and heavy equipment majors. Over nine years, donations from the fund – a partnership of the Caterpillar Foundation and participating dealers, Alban Tractor Co. Inc., Baltimore; Beckwith Machinery Co., Murrysville; Cleveland Brothers Equipment Co. Inc., Harrisburg; Giles & Ransome, Bensalem; and H.O. Penn Machinery Co. Inc., Poughkeepsie, N.Y. – have exceeded $1 million.
New scholarships established in 2003-04

American Infrastructure Endowed Scholarship established by a heavy-construction firm, based in Worcester, Pa., which is identified as the 128th largest construction firm in the United States.

Brenneman Printing Inc. Scholarship to support students in the Graphic Communications Management, Graphic Communications Technology or Graphic Design programs.

Brubacher Excavating, Inc. Scholarship established by a heavy-construction firm to support students in the School of Natural Resources Management and School of Construction and Design Technologies.

Construction Management Scholarship established by faculty in the School of Construction and Design Technologies to assist students in the bachelor-degree major.

Robert and Maureen Dunham Scholarship established by the chairman of the Penn College Board of Directors and his wife to support third- or fourth-year students enrolled in any bachelor-degree program.

Franklin County Builders Association Scholarship to support students in construction-related majors in the School of Construction and Design Technologies.

Keystone Cruisers Automobile Club Scholarship Fund to support students in the School of Transportation Technology.

North Central Chapter of the Pennsylvania Motor Truck Association to support students in diesel-related programs in the School of Natural Resources Management.

Suburban Contractors Association Endowed Scholarship established by southeast Pennsylvania organization as part of the School of Natural Resources Management Endowed Scholarship Fund.

Ronald E. Thompson Memorial Physical Fitness Commencement Award and Scholarship in memory of the late faculty member who taught ecology, environmental science, microbiology, general biology, anatomy and physiology during his more than 30-year tenure at Williamsport Area Community College and Pennsylvania College of Technology.

H. L. Wiker and Sons, Inc. Scholarship established by a heavy construction firm to support students from southcentral Pennsylvania enrolled in the Heavy Construction Equipment Technology program.

Kevin L. Zimmerman Memorial Scholarship Fund established by the Builders Association of Central Pennsylvania to honor a past president of the organization.
The Penn College Employee Annual Fund Campaign raised $61,986 to support student scholarships – a 21-percent increase over the previous year. A total of 293 employees participated.
ASSOCIATES CLUB

This category recognizes gifts up to $99

Amy S. Adams
Ray E. Adelsberger '70
George R. Adgate, Jr. '84
Dr. Eric Albert*
Christy S. Allen*
Matthew A. Alters '03
Peter Hellermann*
Richard K. Hendricks* '84
Dr. Philip '82 & Mrs. Josie Henning
Dr. Edward A. Henninger*
Bruce '50 & Lucy Henry
Libby Herritt '81
Constance Hess '58
Richard J. Hess '57
Karen Hill
Kim L. Hoffer* '97
Jason A. Hoffman '03
Richard Hoffner '87
Todd M. Holes P.L.S. '92
Mary Ann McNamie Hollenbach '79
Mary A. Hollick
Julia C. Hoot '85
Rebecca A. Horn* '94
Hospitaklity Faculty – Penn College
David L. Hull '03
Beverly A. Hunseberg* '92
Dr. James & Mrs. Barbara Hurley
Christopher P. '92 & Susan L. '80 Iachini
Bonnie L. Ingram
Lou Ann Ireland '99
Ernest J. Irving '74
John L. Irwin '80
Dale Jaenke*
Bryan James*
Wendy D. Jarnerella '00
Stanley M. Janeski '70
Van A. Johnson '73
Dr. Harry M. Jones*
Richard M. Joseph '61
Dr. Carol J. Kafer*
Michael S. '83 & Anne L. '82 Kaminski
Rae Ann Karichner*
Paul A. Kowalski, Jr.
Louise Keating
Roslyn M. Keck
Dr. John J. Keheo*
Marc Kepler '92
Mr. & Mrs. James Kilgus
Michael Killam '99
Vicki K. Kiliwan*
Ruth L. King*
Kenneth J. Kinley* '01
Freda Kisberg
Shawn A. Kiser* '93
Dale J. Kissinger, Jr.* '01
Reverend John M. Kitta '85
Brenda M. Kline* '94
James N. Knorr, Jr. '99
Ron Kodish*
Christopher P. Kohan '94
Roxann L. Koser '89
Tara Ann J. Kowaleski '03
A. J. & Geraldine Kowalski
James W. Kurtz, CPMM '03
Josephine M. Latini '76
Michelle A. Latshaw*
Danielle S. Lavinder ‘03
James P. Lentz
Bruce A. Levan ‘78
Francis G. Levenduski ‘78
Stephen R. Lewis ‘69
J. Thomas Livingstone
Jack E. Lockard ‘37
Linda D. Long
Angela S. Lutz, D.M.D. ‘93
Kevin D. Lynn
Machine Shop Faculty – Penn College
David L. ‘82 & Kathleen A. ‘94
Maciejewski
Stanley J. Mago III ‘77
Tara R. Major ‘03
Timothy J. Mallery
Michael A. Mann ‘03
Quinto & Patricia Marcolina
Michael C. Marszewski ‘90
John G. Marsalek
Patricia Martin ‘89
Terry K. & Marie A. Martin
Thomas C. Marx, Jr. ‘94
Jeffrey D. Mather
Dr. Vincent J. Matteo
Jenny Maurer ‘92
Babe Mayer
Jeanne M. McCaslin
Dave O. McCaslin
David C. McClokey ‘81
Donna M. McCracken ‘81
Matthew J. McDonald ‘83
Thomas R. McFadden
Joseph B. McHugh III ‘95
Kitty Russell ‘75
Linda A. Rose ‘82
Timothy A. Rodnicek ‘75
Dr. Bradley L. Nason
Rene Aubuchon Poulton ‘99
Michele L. Prater ‘03
Pearl J. Probst ‘89
Ernest J. Quinn ‘76
Patricia L. Quinn ‘84
Eric Ranck
Matthew L. Rebert ‘98
Sheila A. Reynolds
Amy A. Phillips ‘03
Dr. & Mrs. Vern Pidcock ‘45
David K. Plessinger
Jonathan E. Poor
Caleb P. Poorman
Gerald F. Poponak ‘01
Caleb P. Poorman
Sprint Foundation
Glenn & Cynthia Spoerke
Facebook
Warren A. Peter ‘74 / Warren Peter
Charles D. Sherman ‘99
Larry E. Shields
Max R. Shiffler ‘74
Kim E. Shipman ‘98
Angelo Silvagni ‘48
Mahendra P. Singh
Robert J. Slothus
Anna Belle Smith
Cheryl C. Smith
Marie G. Smith ‘95
Matthew D. Smith ‘93, ‘95
Rick Smith
Steven G. Smith ‘76
Steve M. Smith
Wayne A. Smith ‘71
Jean Sneeringer
Denise A. Snyder ‘90
Joanna K. Sosa
Gregory J. Souchak
Carrie Spatzer ‘99
Harry & Cathy Specht
Lee R. Spencer ‘85
William W. Sperow ‘45
Glen* & Cynthia Spoerke
Sprint Foundation
Total of Cash Gifts – $716,687.47
IN-KIND DONATIONS OF PROPERTY, EQUIPMENT, SUPPLIES AND SERVICES:
Anonymous
Dorothy L. Zimmerman ‘84
Andrew K. Zimmerman ‘00
Michael R. York ‘70 / Seneca Oil
Susan A. Yeagle ‘99
Ronald D. Yaple ‘74
Shirley A. Yeagle ‘99
Daniel W. Yoas
Michael R. York ‘70 / Seneca Oil
Company
Andrew K. Zimmerman ‘00
Dorothy L. Zimmerman ‘84
Anonymous (three gifts)
Total of Cash Gifts – $716,687.47
IN-KIND DONATIONS OF PROPERTY, EQUIPMENT, SUPPLIES AND SERVICES:
Gates Foundation
The event.
More than 70 alumni attended a fifth reunion for the predecessor institution on June 18. More than 70 alumni and spouses attended the event.

P. Scott Rine ‘81
Dale L. Robbins ‘87
Timothy A. Rodnicek ‘75
Linda A. Rose ‘82
Susquehanna Communications
Kitty Russell ‘75
Dr. Richard Sahn
Habib S. Sajjadi
Elizabeth J. Salmon
Deanna L. Samms
Richard M. Sarginger
Mary Jo Saxe
Seth P. Staney ‘03
Brian D. Stanley ‘92
Melvin O. Stanton ‘62
Pamela Starcher
Luther S. Stauffer ‘74
Louis Stefan
William F. Stepp III
Angela L. Stevens ‘97
Julie A. Sticklin ‘83
Peggy J. Stine ‘81
Linda L. Strout ‘92
Douglas L. Stryker ‘81
H. Dewane Stuck
Karen L. Sturgart ‘83
Ronald G. Tassone
David G. Taylor ‘94
James T. & Michelle A. Taylor
William A. & Pamela A. Thomas, Jr.
K. Holly Thompson ‘77
William K. & Paula P. Tomlinson
David L. Turney ‘01
Tuzzi Baking Co., Inc.
Merrill E. Ulmer ‘56
John G. Upcraft ‘93
John J. Urick, Jr. ‘74
Walter J. & Annette Van Wert
Kimberly A. Vent ‘03
Beau B. Vincennes ‘02
Nicholas A. Vondervis ‘83
Matthew J. Wagner ‘99
Erin E. Walk ‘93
Calvetta A. Walker
Katherine A. Walker ‘98
Paul D. Walters ‘88
William A. Warmbrodt ‘84
Dan Warner ‘83
Gretchen L. Weaver ‘86
Kevin & Andrea Weinholfer & Family
Cindy L. W. Westbrook ‘86
Christina M. Wheeler ‘91
Danielle Whipple
James E. Wiley ‘75
Cynthia L. Williams
Dr. Dennis R. Williams
Williamsport Dog Training Club, Inc.
Marjorie L. Withers ‘73
Woodrow W. Wolcott ‘42
Daniel R. Wolf
Gail J. Wolf
George P. Wolfe
Julie Ann Woolsey ‘03
Gideon J. Wray
Karen E. Wright ‘84
Nathaniel C. Wright ‘97
Shirley A. Yancey
Ronald D. Yapo ‘74
Susan A. Yeagle ‘99
Daniel W. Yoas
Michael R. York ‘70 / Seneca Oil
Company
Andrew K. Zimmerman ‘00
Dorothy L. Zimmerman ‘84
Anonymous (three gifts)
**GIFTS AND DONATIONS**

**United States Department of Energy – Energy-Related Laboratory Equipment Grant Program**
- Lawrence Livermore National Lab
- Fermi National Accelerator Lab
- Fluor Fernald, Inc.
- Fluor Hanford
- Westinghouse
- Xelkon America, Inc.

**Gifts Valued at $25,000 - $49,999**
- Cummins Engine Co., Inc.
- Reliable Controls Corporation

**Gifts Valued at $10,000 - $24,999**
- 3M/Imation
- AllMax Professional Solutions, Inc.
- Caterpillar, Inc.
- Haas Automation Inc./Haas Factory Outlet
- Maguire Products, Inc.

**Gifts Valued at $5,000 - $9,999**
- DuPont Performance Coatings
- Fluke Corporation
- Quadrant Engineering Plastic Products
- Technical Chemical Company
- United Stone Veneer

**Gifts Valued at $1,000 - $4,999**
- Air Conditioning and Refrigeration Institute
- Bard Manufacturing Company
- Glen-Gery Corporation
- Paul Gable & Sons Electric, Inc.
- The Lincoln Electric Company
- Penn State Bookstore
- PPG Industries, Inc.
- Smither’s Oasis and Loney Design Group
- Strong Industries
- Syndicate Sales, Inc.
- Wattsontown Brick Company
- Richard J. Weilminster, Jr.
- Williamsport Sanitary Authority

**Gifts Valued up to $999**
- Bacharach, Inc.
- Beavertown Block Co., Inc.
- Dr. Robert G. & Mrs. Nancy C.* ’81 Bowers
- Cox Media
- Design Master
- Dillon’s Floral Corporation
- DVL Automation, Inc.
- Andrew T. Eldred
- Jeffrey L. Erdly ’72
- Ettinger’s Landscape
- Federowicz Florist and Greenhouses
- Galia Clothes
- Gallagher Floral Supply, Inc.
- Glenn O. Hawbaker, Inc.
- Michael A. Hasco ’99
- Dean A. & Kimberlee J. ’01 Hebley
- Hometown Floral & Gifts
- J C Floral & Gifts, Inc.
- Janet’s Floral Creations
- John Henry Company
- Kuhns Brothers Lumber Co.
- M & T Bank

**Maywood Christmas Tree Farm**
- Morning Star Coffee, Inc.
- Nevill’s Landscape, Floral and Foliage
- Dr. John Patchen & Mrs. Jackie Buchle
- Dr. Jeffery & Mrs. Deb Portor & Family
- Christopher J. Rell ’85
- Schaeuler Vesco Distribution, Inc.
- Snap-On Industrial Special Events
- Keith M. Whitesel* ’80
- Woodlands Bank
- Woolever Brothers

**Total of Donated Services, Equipment and Supplies - $4,111,075.72**

**DONATIONS BY CLASS**

<table>
<thead>
<tr>
<th>Year</th>
<th>Gifts (# of Donors)</th>
<th>Value</th>
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<tr>
<td>2004</td>
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**Total:** $52,636 (369)

**MATCHING GIFTS**

- Alcoa Foundation
- Timothy Gross ’93 & Robyn Lamanp Gross ’92
- Berwick Industries LLC
- Ronald H. ’78 & Dolene M. ’79 Webb
- IBM Corporation
- Douglas J. Roan ’77
- Edward L. Perucki, Jr. ’70
- Lockheed Martin Corporation
- Jack Cornelius ’67
- MedaWestaco
- Gordon H. ’77
- Victoria F. ’79 Papke
- Raytheon Company
- Boyd C. Low ’70
- E. B. Schuster Contracting Inc.
- Alice M. Schuster* ’84
- Sprint
- John F. & Catherine R. Hamm
- SPX Corporation
- Scott W. McKeen ’77
- State Farm Companies
- Marshall & Debra ’70 Frye
- UPS
- Edwin P. Payne ’63 & Karen Woland Payne*"}

**TRIBUTES**

- Jason E. Blaski ’99
- D. H. Blaski
- Sarah M. Elleegood
- Marie G. Smith* ’95
- Ronald A. Garner
- Adam R. Needleman ’03 & Family
- Arthur & Liberata (Libby) Girio
- George & Patricia Girio
- Kevin & Andrea Weinbhofer & Family
- Philip & Theresa Girio
- Joan E. Schell* 
- Joseph & Rasaire Giunta
- Mary G. Trometer* ’84
- Dauna L. Liles & the Kawai Family
- Amy S. Adams
- Dale A. Metzker ’62
- Raymond* ’76 & Linda* Fischer
- Susan M. Gehrum ‘87
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<tr>
<th>Julia A. Dow</th>
<th>Leslie H. Dow, Jr. ’79</th>
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<td>Peter B. Dumanis</td>
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<td>Thomas Zimmermann* ’67 &amp; June Kilguz-Zimmerman ’71</td>
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<td>ABC golf analyst and three-time PGA tour event winner Bill Ray Brown was featured professional at the Penn College Foundation’s 18th annual Golf Classic. Since 1990, the tournament has raised over $176,000 to support scholarships.</td>
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